

WE ARE HIRING

AREA SALES MANAGER
N WALES, LIVERPOOL, MANCHESTER
POLYPIPE BUILDING PRODUCTS



Area Sales Manager:

An exciting opportunity has arisen for an enthusiastic and goal-orientated Area Sales Manager to become part of the Sales team.

You will play a significant role in the development and progression of Building Products. With strong brands and a market-leading product range this presents an ideal chance for someone to work and develop within an exciting and fast-moving environment.

Field based therefore a full UK valid clean driving licence, competitive salary, and benefits package and great opportunities for career progression.

APPLY NOW!

If you're up to the challenge, please send your CV to the email below.

✉ Jeanette.foy@polypipe.com

Key Accountabilities:

- Build excellent relationships with all the key personnel within the region and deliver excellent customer service and support to both colleagues and customers.
- Work within the sales team to grow and manage the Building Products range.
- Create end user demand, along with managing and developing existing key regional accounts.
- Gain a deep understanding of the direct customers in the area, building a segmented client list on which to base focused selling activities

To be successful you will:

- Previous sales experience within the construction industry is essential.
- A technical understanding of Plumbing and Heating systems is preferred.
- Strong negotiation and presentation skills with understanding of the sales process
- Demonstrate ambition and be an excellent communicator, capable of demonstrating great inter-personal skills as well as managing a substantial existing account base.

Polypipe Building Products operates an Equal Opportunities Policy. All applications will be assessed against the criteria outlined in this job advert.

ADVERT TYPE

INTERNAL/EXTERNAL

APPLICATION CLOSING DATE

FRIDAY 6TH MAY 2022